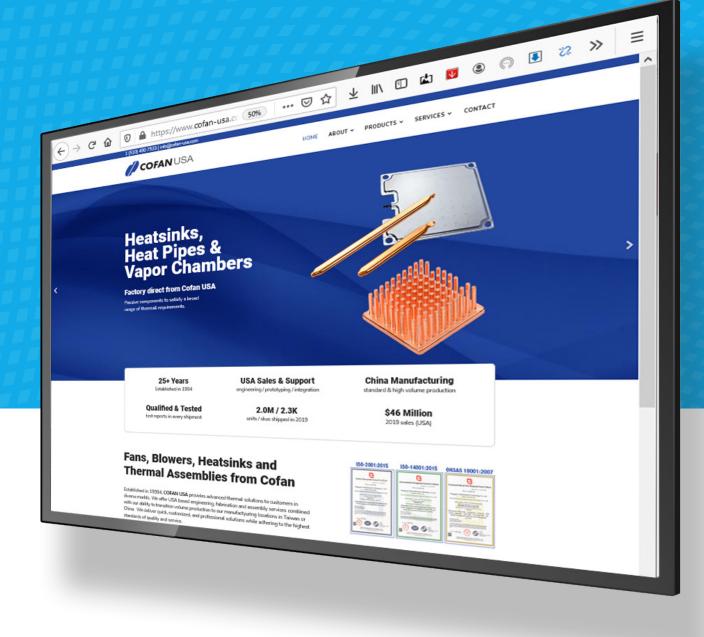


enterprise level web designs for companies with hundreds, thousands or millions of products

MANUFACTURER CASE STUDY: COFAN-USA

https://cofan-usa.com

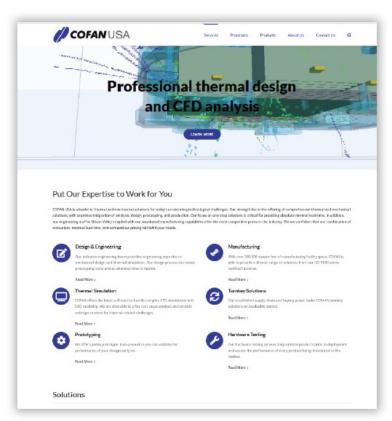


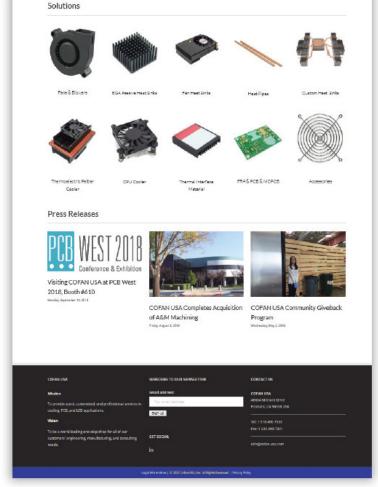
DEVELOPED IN-HOUSE OVER 3 YEARS

- Privately owned corporation
- Site Launched in 2016
- Fully Populated Site (Category & Product pages)
- No SEO Page Rank
- Needed to add Next Generation of Fans
- 3 year lifespan of site

HOME PAGE:

- Not an overall bad look for a small company
- Not Mobile Friendly
- Video in Banner area was a thermal simulation that rolls for >15 seconds, causing the home page to open up very slowly.
- Confusing marketing message
 - top half is all about engineering & simulation
 - lower half is standard products
 - no info to tie the two together
- Old news on home page from 2018
- Page Load Speed of 12 seconds







DEVELOPED IN-HOUSE OVER 3 YEARS

MENU:

- Disorganized Menu
 - Products & Services mixed together
 - Text Only not intuitive
 - Not ordered properly
 - ♦ Why is numbering system before actual products?
 - What is a checklist & why before actual products?

Services	Processes	Products	About Us	Contact Us
Fan Numbering System		Fans & Blo	wers	
Fan Product Checklist		Heat Sinks		
DC Brushless Axial Fans		Heat Pipes		
DC Brushless Blower Fans		Cold Plates	;	
DC Frameless Fans		Vapor Cha	mbers	
		Thermoele	ctric Peltier Coolir	ng Modules
		CPU Coole	rs	
		Thermal In	terface Material	
		PCB & MCF	СВ	
		Accessorie	s	



DEVELOPED IN-HOUSE OVER 3 YEARS

PRODUCT CATEGORY:

- Image and Dimensions Only (not even the series name listed)
- Can't discern difference between models of same dimensions
- No educational / marketing message (why use these fans?)
- Not Responsive for Mobile Displays
- Absolutely no content for Search Engines to Index

DC Brushless Axial Fans

























































DEVELOPED IN-HOUSE OVER 3 YEARS

PRODUCT PAGE:

- This page is kind of well-designed, but . . .
- Part #'s don't fit in the table (break of a 2nd line)
- Table does not fit in page (caused a horizontal scroll bar)
- No specification download for a designing engineer
- No action to be taken (sample / rfq / buy)
- No keywords on the page, heck we do not even call this a fan
- No Structured Data (Schema / Rich Snippet) markup
- No usable content for a search engine to index properly





BEARING TYPE

2-Ball Bearing 70K hours* at 40 °C

* Based on estimated MTBF TEMPERATURE

Storage: -40 - +70 °C Operating: -10 - +70 °C MATERIAL

Impelier: PBT85% + FIBER15% (UL 94V-0) Frame: PBT85% + FIBER15% (UL 94V-0) LEAD WIRES

12" wire UL 1007, AWG #26/28

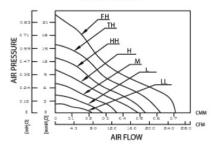
WEIGHT

OPTIONAL FEATURES
Tachometer

Temperature Sensor

Locked Rotor

AIR PRESSURE vs. AIR FLOW



DIMENSIONS DRAWING



Model Number	Rated Voltage tvs	Operating Voltage evs	Rated Current (A)	Actual Current (A)		Rated Speed gness;	Max. Air	Flow	Max. Static Air Pressure		Nic Lir piti
							СММ	CFM	mmH ₂ D	InH ₂ O	
F-4028L12B1	12	6-13.8	0.12	0.10	1.44	5500	0.266	9.39	4.35	0.171	30
F-4028M12B1	12	6-13.8	0.22	0.14	2.64	7000	0.345	12.19	6.96	0.274	4
F-4028H12B1	12	6-13.8	0.28	0.21	3.36	8500	0.422	14.92	10.39	0.409	4
F-4028HH12B	12	6-13.8	0.42	0.30	5.04	10000	0.497	17.57	14.24	0.561	45
F-4028TH12B	12	6-13.8	0.58	0.40	6.96	11500	0.581	20.53	19.02	0.749	54
F-4028FH12B	12	6-13.8	0.66	0.52	7.92	13000	0.663	23.41	25.37	0.999	5
F-4028LL24B	24	12-27.6	0.08	0.06	1.92	4000	0.188	6.64	2.30	0.091	2
F-4028L24B I	24	12-27.6	0.09	0.07	2.16	5500	0.266	9.39	4.35	0.171	3
F-4028M24B1	24	12-27.6	0.10	0.08	2.40	7000	0.345	12.19	6.96	0.274	40
F-4028H24B1	24	12-27.6	0.13	0.13	3.12	8500	0.422	14.92	10.39	0.409	40
F-4028HH24B	24	12-27.6	0.21	0.19	5.04	10000	0.497	17.57	14.24	0.561	45
F-4028TH24B	24	12-27.6	0.24	0.21	5.76	11500	0.581	20.53	19.02	0.749	54
F-4028FH24B	24	12-27.6	0.35	0.34	8.40	13000	0.663	23.41	25.37	0.999	5
							**Spe	cifications a	re subject to c	hange withou	ut n

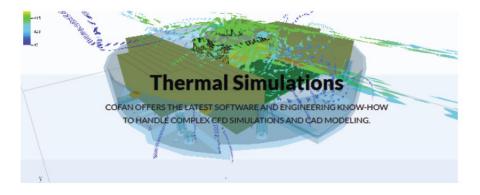
DEVELOPED IN-HOUSE OVER 3 YEARS

SERVICES PAGE:

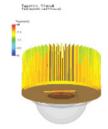
Considering that thermal simulation was a 15 second video on the home page banner, the page detailing this services should be more informative than:

- the same video as shown on the home page
- one picture
- one paragraph of text
- a price schedule
- a rebate list

Luckily, this page loads in a normal 6 seconds because the video had been cached from the home page, otherwise this page would take 15 seconds top open



Our Expertise



With more than 20 years of experience in thermal management solutions, we provide the best thermal simulation services offered in the industry to help reduce the costs of product development for our outcomers. We offer CFD analysis and consultation for the best possible arrangements and recommendations in thermal solutions. Whether you have a completely new product in need of a thermal solution or you have an existing product with non-functioning parts, CDFAN is here to assist you.

Tools for Assisting Product Development

Simulation Software > 6SigmaET

Lx

Simulation Service Pricing Schedule

Phase	Service Content	Price	Nates
ī	Standard Computational Fluid Dynamic (CFD) Services	\$2,800 = \$5,500 (\$100/hour)	Only thermal simulation based on customer's design. Prerequisite of Project Phase II.
п	Advanced Computational Fluid Dynamic (CFD) Services	\$600 = \$\$1,800 (Per Simulation)	Thermal simulation (Suggestion included). The minimum purchase of the advanced CFD serves is five times.

Notes:

To determine the accurate quote, we will need to receive: 1) 3D CAD model; 2) the boundary conditions; 3) project requirements.

For all the project that utilized our prototyping and production services, we offer rebote on the simulation service fee.

Rebate Schedule:

Order Amount Within 6 Months	Rebate Calculation
>\$5,000	\$750
>\$10,000	\$1,500
>\$25,000	\$2,500
>\$100,000	\$5,000

Let's get the ball rolling!



DEVELOPED IN-HOUSE OVER 3 YEARS

SERVICES PAGE:

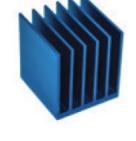
Heatsink assemblies being the major portion of this company's sales, they provide minimal data or information about their heatsink processes and services.

They had one page dedicated to heatsink processes, which opened up an even smaller page with one paragraph of text to describe the process.

Once again, they completely failed all SEO value, not even including the word heatsink on the page where they define their heatsink processes.

Manufacturing Processes









Die Cast

Extrusion

Stacked Fine

Skived Fine

Cold Forge











Folding Fins

CNC Machining

Sheet Metalworking

Injection Molding Plastics

Friction Stir Welding



\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

HOME PAGE

- Rotating Banners of Products & Services
- Summary of Company directly below banner
- 6 downloadable catalogs / presentation below company description
- Breakdown the 5 company divisions with their specialty, location and facilities
- Recent applications to demonstrate they build custom cooling sub-systems
- At a glance, a user can see their individual product specialties and appreciate the level of service offered to deliver complete cooling subsystems.
- More professional look & feel



Fans, Blowers, Heatsinks and Thermal Assemblies from Cofan

Established in 19994, COFAN USA provides advanced thermal solutions to customers in diverse markts. We offer USA based engineering, fabrication and assembly services combined with our ability to transition volume production to our manufactyuring locations in Taiwan or China. We deliver quick, customized, and professional solutions while adhering to the highest standards of quality and service.

At Cofan, we stand behind every product we ship with rigorous testing and reporting included in every shipment. Inspection begins with components at our dock and concludes with system level testing of final products. Our Quality Assurance engineers and technicians are dedicated ensure the quality designed into our processes and every product we touch.

To establish and maintain the the highest quality practices, we have certified our manufacturing facilities to ISO-9001 standardsand our heat sink fabrication facility to the ISO 14001 standard (environmental management). We also comply with OHSAS 18001 for emplyee safety. All our standard products are UL and CSA certified, and RoHS compliant

009 000



CAPABILITIES / DOWNLOADS













Chambers, Heat Pipes, Cold Plates &

OUR THERMAL COMPANIES







Custom Thermo

cooler assembly consists of an

extruded heatsink, 4 fans with

mounting on the outside of a.

Electro Cooler





COFAN TAIWAN



Metal Core PCB Design 8

RECENT APPLICATIONS



Hot-Swap Fan for 3U Network Server Our 3U height hot-swap fan

Our custom thermoelectri assembly consists of a metal feceplate, latch, led indicator and blind mate connector allowing hot-swap replace fan guards and custom harnessing attached to a peltier of cooling fars without fbriong heat transfer device for







Heatsink

was built using Baxis machinin techniques to provide a muilti-livel conduction surface and keep out area along with





\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

EXPANDED "ABOUT" CONTENT

- DISTiMAN comes pre-built with 20+ product content pages to cover About US, Management, Terms, Quality, Environment, etc. . . This customer chose to use 10 of these pages, making them appear like a much larger enterprise.
- This enhances the professional presentation of your company, making designers, buyers and managers more comfortable to work with the company
- This added "Depth of Content" and more opportunities to pepper the site with key words,in creasing the page value of the over all sit for the search engines.
- All these pages load in < 2 secs

1 (510) 490 7533 | info@cofan-usa.com



HOME ABOUT ▼ PRODUCTS ▼ SERVICES ▼ CONTACT

DOWNLOAD CATALOG THE COMPANY **POLICIES / PROCESSES** DOWNLOAD PROFILE Company Profile Sales Terms // COFANUSA COFANUSA Conflict Minerals **Our History** RoHS Compliance Quality **New Products Environmental Policy** Career Opportnities Reach Statement Download Profile Download DC Fan Catalog

Factory direct from Cofan USA

Substantial inventory for immediate delivery

Ask us about status & control options, custom harnessing / connectors and our thermal design, fabrication and assembly services.



\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

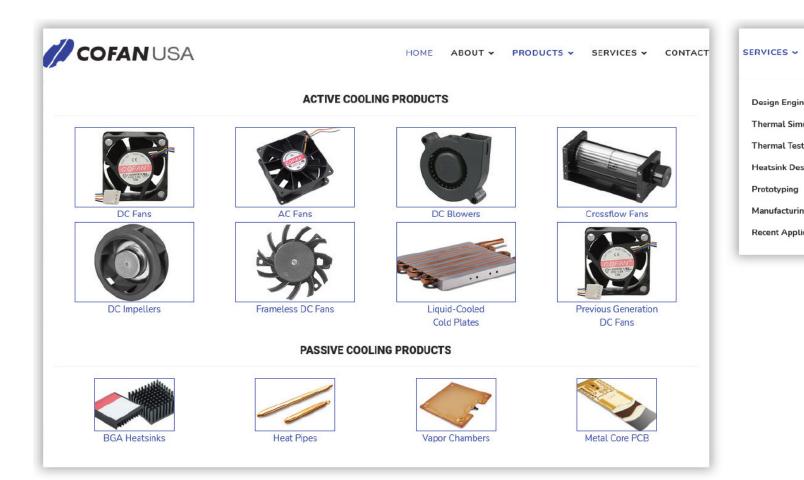
RICH NAVIGATION:

First, we separated Products and Services into two separate categories to minimize confusion between a "standard off-the-shelf" product versus an "engineered solution".

For products we implemented a picture driven menu to simplify category selection.

For Services we used plain text, but ordered the services in a manner that would follow a typical "design-to-manufacturing" process flow.

This approach further presents the company's product and services offered more clearly.





CONTACT

Design Engineering Thermal Simulation

Thermal Testing

Prototyping

Manufacturing

Recent Applications

Heatsink Design Options

Home / DC Fans (Next Gen) / Products

DISTIMAN SOLUTION

\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

CATEGORY OF PRODUCT FAMILIES:

- Used a table instead of a grid representation of products
- Display 8 primary characteristic of each fan to assist selection
- Added a marketing message to the top of the table and a catalog download for this product category
- Added secondary DC Fan information below the table
- Downloadable pdf's direct from the category view
- Mobile friendly List
- Highly optimized (Heading tag, alt tags, url titles, Schema mark-up, additional depth of content, breadcrumbs, interlinking category to sub-pages and back, etc. . . .

DC Fans (Next Gen)

20~254mm products



COFAN has been delivering axial fan technology for more than 25 years. All our DC Fans are safety qualified to UL/cUL 62368-1 and supported by our one year warranty. Our facilities are ISO 9001:2015, ISO 14001:2015, and IATF 16949:2016 certified. Our DC brushless motor technology delivers lasting performance with our two-ball bearing life expectancy (L10 at 40° C) of $30,000 \sim 100,000$ hours. Test and inspection reports ship with every order to confirm our delivered quality.

Download our DC Fan Catalog

Image	Part No	PDF	Height (mm) †	Width (mm)	Voltage	CFM	Bearing	Tachometer (Option)	Alarm (Option)	PWM (Option)	Thermistor (Option)	Analog (Option)
	AGE02006F	À	20	6	5	0.35-1.06	F	x	X			
0	AGE02510	Å	25	10	5,12	0.52-2.41	B,F	х	x	x		
	AGE03010	À	30	10	5,12	2.99-5.65	B,F	x	х	x		
题	AGE03510B	À	35	10	5,12	2.10-5.51	В	x	x	X		
	AGE03820B	Å	38	20	12,24	6.30-10.60	В	х	х	X		
	AGE03828B	B.	120	**	12	9.44-19.16	В	х	х	x		
	AGF12038B	£	120	38	12,24,48	114.7-17a.	R.F	х	х	×		
腳	AGD12038B	E	120	38	12,24,48	190.5-212.6	В	х	*	х		X
腦	AGV12038B	J.	120	38	12,24,48	195-234	В	x	х	x		
	AGB12038B	À	120	38	12,24,48	171.4-265.8	В	x	Х	X		
	AGE15051B	£	120	38	24,48	263-472.5	В	x	x	x	x	×
*	AGE12025	£	120	25	12,24	40.6-85.5	B,F	x	Х	x		
	AGB14038B	£	140	38	12,24,48	212-310	В	x	х	x		
-	AGF15051B	£	172	51	24,48	310.6-410.5	В	x	х	x	x	x
	AGE25489B	£	254	89	24,48	595-747	В	x	х	X	x	×

TECHNICAL SPECIFICATIONS FOR ALL OUR DC FANS:

Material: Frame, Impeller: Plastics, Aluminum, etc.

Operation Environment: Two ball bearing: -10°C~+70°C, Humidity: 35%~85%RH / FMB: -10°C~+50°C, Humidity: 35%~85%RH

Storage Temperature: -40°C +75°C (Humidity: 35%~85%RH)

Insulation Resistance: 5mA MAX. at 500 VAC 60Hz one minute (between frame and lead conductor)

Vibration Resistance Test: Applied 5.30Hz, 0.04 peak to peak amplitude, 30~500Hz, 2G peak amplitude for five minutes to all three axis/5.3Hz,0.04

Shock Test: Under the conditions of 60G, 22ms (1/2 sine), two times to all three axis



\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

PRODUCT PAGE:

- Showing one image (could show more)
- PDF Download Link
- RFQ Action Button on each row of part numbers
- Features stuffed with keywords
- Primary Characteristic fields
- Part Number table with sortable columns
- loads in < 3 secs
- Highly optimized (Heading tag, alt tags, url titles, Schema mark-up, additional depth of content, breadcrumbs, interlinking with category

Home / DC Fans (Next Gen) / AGV12038B 120 x 38mm Axial DC Fan

AGV12038B 120 x 38mm Axial DC Fan



COFAN USA

120 x 38mm Axial DC Fan

Features

- UL/cUL 62368-1 Approved Axial DC Fan
- · Axial DC fan frame & impeller manufactured of PBT (UL94V-0)
- 2-Ball Bearing Axial DC Fan -10-C-70-C Operating Temperatire Range
- Fluid Bearing Axial DC Fan -10-C-50-C Operating Temperatire Range

 Height (mm)
 120

 Width (mm)
 38

 Voltage
 12,24,48

 CFM
 195-234

 Bearing
 B

 Tachometer (Option)
 X

 Alarm (Option)
 X

 PWM (Option)
 X

Datasheet

Cofan DC cooling fans feature high airflow, high reliability, and low noise proven with test reports in every shipment.

Part No 1	Bearing	Voltage	V Range	Rated Current	RPM	m3/min	CFM	mm/H2O	in/H2O	dBA	
AGV12038B12H	В	12	7.0~13.2	4.44	5500	7.59	268	37.1	1.46	65	R.F.Q. SAMPLE
AGV12038B12L	В	12	7.0~13.2	1.71	4000	5.52	195	19.6	0.77	58	R.F.Q. SAMPLE
AGV12038B12M	В	12	7.0~13.2	2.95	4800	6.63	234	28.3	1.11	62	R.F.Q. SAMPLE
AGV12038B24H	В	24	14.0~26.4	2.22	5500	7.59	268	34.4	1.35	65	R.F.Q. SAMPLE
AGV12038B24L	В	24	14.0~26.4	0.86	4000	5.52	195	17.8	0.7	58	R.F.Q. SAMPLE
AGV12038B24M	В	24	14.0~26.4	1.48	4800	6.63	234	26.2	1.03	62	R.F.Q. SAMPLE
AGV12038B48L	В	48	28.0~56.0	0.43	4000	5.52	195	17.8	0.7	58	R.F.Q. SAMPLE
AGV12038B48M	В	48	28.0~56.0	0.74	4800	6.63	234	26.2	1.03	62	R.F.Q. SAMPLE

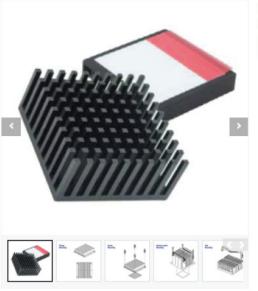


\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

CONFIFURATOR PAGE:

- Showing one image & 4 illustrations
- PDF Download Link
- Short description
- Primary Characteristic fields
- User can configure their part #
- Add configuration to the quote cart
- This one configurator replaced 19,584 possible parts
- Highly optimized (Heading tag, alt tags, url titles, Schema mark-up, additional depth of content, breadcrumbs, interlinking with category

BGA Heatsink



COFAN'S BGA heatsinks are high efficiency cooling products designed to serve today's leading edge processor and memory chip applications. Our website makes it easy to quickly configure the right solution to meat your needs.



Alloy	Aluminum or Copper
Finish	Anodized or Black Powder Coat (Consult for Custom Reques
Туре	Plate Fine, Cross Ctu (loose) or Cross Cut (Tight)
Footprint	17~49mm Baseplate Footprints (standard)
Heights	10~40mm height (standard)
Interface	Optional Thermal Pad
Mounting	Optional Screw, Spring-Loaded, Clip and Z-Clip Mounting Options





\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

SERVICE PAGES:

- Using same content of Thermal Simulation page, but added 6 examples from a PowerPoint presentation vailable as shadow-bax images brings much more value to this page.
- Heatsink Types page, added description and messaging at top of page, added a chart to better demonstrate cost / benefit of heatsnk types. Added text descriptions next to images to make this one page more valuable.
- Now there is enough content and keywords utilized fo opage to earn some SEO value.

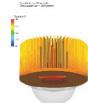


Our Expertise

With more than 20 years of experience in thermal management solutions, we provide the best thermal simulation services offered in the industry to help reduce the costs of product development for our customers. We offer CFD analysis and consultation for the best possible arrangements and recommendations in thermal solutions. Whether you have a completely new product in need of a thermal solution or you have an existing product with non-functioning parts, COFAN is here to assist you

Simulation Software: 6SigmaET

6SigmaET is a thermal modelling tool that uses advanced computational fluid dynamics (CFD) to create accurate models of electronic equipment. Designed specifically for the electronics industry, this software is tailored to meet your requirements and to help you overcome thermal design



EXAMPLE PROJECTS

CLICK TO EXPAND VIEW













Heatsink Types

The most official factor in the most measurement is to to maintain deal or junction temporature, below the maximum it method or and commission junction temporature will stabille the life supercore; of the deal on september of the deal on Performance of the deal will deep be greatly impacted by junction temporature. The most common and constructed most order for coloring below is the less of the mosting feet behalf in mosting feet deals. provide improved heat spreading and extended purious aires to discipate heat throw air movement.

redictance of the device, available space, altowable weight air flow and cost. There are numerous ways to manufacture a heart citis, each offering its communique of of benefits and tradeoffs. The most common ways of manufacturing heat cities are listed below to help you befor appreciate good bis ciseing decisions when

Manufacturing Processe



Forgage is offermation posteric in which the work is compressed between how does, using either impact or gracula procured to term they are it is the discribe the beneal foreing operations, distinguishing benefits of the operations of the procured from the third procured of the procured from all countries produces. The army a war sometimed from the third product of the procured of the impact and it have developed and improved upon the interest and countries from any a war improved upon the interest and countries of the interest and i









Skived fine are made by a knife tool that shaves fine up from an adruded aluminum or copper block. This pr eate on externally high firsto gap aspect ratio, which increases the surface area and chartically improves the therm





e prototypes. Utilize 3D printing, CNC mechines empore material from a block of plastic or mete





at meting the meterial. The process derives its name from this string or mixing action. The rotating tool is deepes sting of a rylindrical shoulder and a smaller probe projecting becent hit. The RFM of string head is squally between



\$1500 SET-UP & \$750 PER MONTH +40 HRS OF CONTENT & DESIGN WORK

RFQ CART:

- Users can add multiple parts from multiple manufacturers into one common RFQ cart
- Submission is saved in the database and autodistributed to each manufacturer for processing

